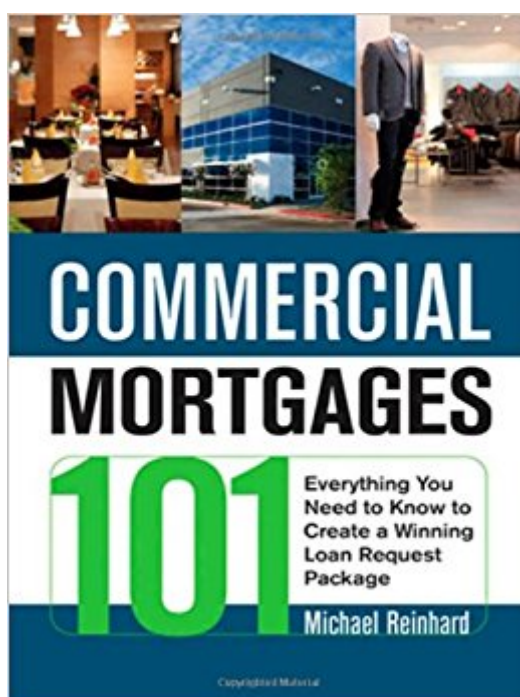


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# Commercial Mortgages 101: Everything You Need To Know To Create A Winning Loan Request Package



## Synopsis

With real estate prices at their lowest in years and the economy poised for a rebound, it's an opportune time to invest in commercial real estate. But credit and financing issues can still pose challenges that prospective borrowers must overcome in order to get the money and mortgage terms they need. Commercial Mortgages 101 is a step-by-step guide for both real estate investors and mortgage brokers, offering insight, practical tools and a thorough overview of commercial mortgage underwriting and credit analysis. Readers will learn how to:

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